MANAGED PRINT SERVICES & SOLUTIONS FOR K-12 EDUCATION

HELPING SCHOOLS UNDERSTAND AND CONTROL THE COSTS ASSOCIATED WITH PRINTING & IMAGING

With Cannon IV Managed Print Services, you can…

- Lower printing costs by implementing a targeted print strategy for improving processes and increasing efficiencies.
- Reduce the need for IT support for your printing environment, so your IT staff can spend more time on strategic projects.
- Manage and deploy devices and supplies from multiple vendors in a more convenient and effective manner.
- Ensure that your imaging and printing devices are being used in the best ways for your employees and your business.
- Increase employee productivity by reducing device downtime.
- Protect confidential documents and slash the volume of unclaimed printouts by ensuring users release print jobs at the point of printing.
- Improve document workflow by transforming paper-based and digital processes to accelerate your business, you can reduce printing costs and increase office productivity.

Public Sector

Specialist

Today's schools are under unprecedented pressures to improve performance and cut costs to find ways to free up funds to pay for teacher salaries. An often over-looked way to save money and improve outcomes is by replacing aging printers, copiers, fax machines, scanners, and classroom presentation devices from multiple vendors with a managed printing and imaging solution.

A managed solution cuts costs and frees staff by reducing the number of devices and maintenance contracts. It improves the utilization of existing assets and cuts the consumption of energy, paper, and toner. Equally important, it makes printing and other types of document production and information sharing easier and more reliable—so students, teachers, and administrators can all spend more time improving the quality of their work and less time wrestling with equipment.

Cannon IV has worked with many schools and districts to assess existing environments and design, implement, and manage printing and imaging services. We can help you to:

- Streamline workflow to increase individual and workgroup productivity
- Increase utilization of existing assets
- Take advantage of new multifunction printers that scan and fax
- Determine the right balance and placement of devices
- Protect against unauthorized use through PIN
- Track who prints what
- Consolidate vendor management
- Dramatically cut printer maintenance, help desk, network management and IT support
- Increase recycling and reduce energy use and carbon footprint

The average school district spends 6.2% of its annual budget* on document production.

Cannon IV's managed print services (MPS) can help uncover and take advantage of opportunities that will save time and money, while improving student, teacher, and administrator productivity.

Cannon IV uses a proven end-to-end methodology to help you:

1. **A**ssess the current document production environment.
2. **D**esign an integrated document strategy.
3. **I**mplement the solution.
4. **M**easure results and manage the ongoing project.

MANAGED PRINT SERVICES from CANNON IV is a MULTI-PHASED SOLUTION

Let the experts at Cannon IV help you take control of printing and imaging in your school or district. Our flexible, phased approach ensures that solutions and services fit your needs, are implemented at your pace, and deliver measurable gains as you move forward.

PHASE ONE: MANAGE YOUR FLEET

Lack of printer supplies can throw even the most carefully planned curriculum off track. Irregular maintenance can cause equipment breakdowns and shorten life spans. Managing and supplying devices distracts staff and consumes hours.

Cannon IV managed print services handle every aspect of preventive care, supplies, onsite repair, and help desk support—all for one low cost per page. Secure technologies track all printing with details by location, machine—and even by student/user. Remote monitoring enables us to proactively maintain and supply all owned and leased devices.

One call to Cannon IV dispatches a technician. Our Cannon IV Marketplace™ e-commerce site makes it easy to report a problem and review status.

PHASE TWO: OPTIMIZE YOUR INFRASTRUCTURE

Schools with a mix of aging printers, copiers, scanners, large-format units (plotters) and fax machines often have redundant devices and duplicate costs. Cannon IV will assess all existing devices and usage patterns to develop and roll out a balanced and optimized deployment.

We help you make the most of what you already have, re-positioning existing equipment to high-demand locations and adding newer printers or multifunction systems where appropriate.

PHASE THREE: IMPROVE WORKFLOW

Teaching, learning, and administering generate enormous quantities of information. Cannon IV integrates the latest technologies with powerful software to move digital and paper information on and off your network and help manage, route, store and control documents. Workflow solutions include:

- Pull-printing to reduce cost of lost printed documents
- Software providing instant, detailed and measurable feedback for quizzes and tests and reduce the cost of testing
- Capture solutions that convert paper documents to an intelligent digital format
- Content management systems that create a searchable repository of scanned documents

MPS that is scalable and tailored to your needs

The overriding philosophy of Cannon IV MPS is to offer a scalable suite of services, indicated below, that can be tailored to your needs.

▪ Assessment services
Help you gain visibility into your current usage and uncover hidden costs as you develop a business case for change

▪ Financial and procurement services
Assist you with options as you plan, acquire, retire, and replace your assets to help you achieve a low TCO

▪ Transition and implementation services
Help to ensure that the right equipment is installed in the appropriate location and that your end users know how to make the most of these capabilities

▪ Management and support services
Deliver proactive support to ensure an ongoing return on investment through fleet optimization, maintenance, supplies management, and greater visibility into usage trends, capacity, and expenditures

▪ Document and workflow services
Designed to accelerate business results by automating paper-intensive workflows and managing the underlying infrastructure that supports our processes

Contact Cannon IV today. Take the first step to a better student experience, higher staff productivity, and lower costs.

Call us today at: 1-800-825-7779
Or visit us online: cannon4.com

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Platinum Partner

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