



## MANAGED PRINT SERVICES & SOLUTIONS FOR MANUFACTURING

HELPING MANUFACTURING ENTERPRISES UNDERSTAND AND CONTROL THE COSTS ASSOCIATED WITH PRINTING & IMAGING

### With Cannon IV Managed Print Services, you can...

- Lower printing costs by implementing a targeted print strategy for improving processes and increasing efficiencies.
- Reduce the need for IT support for your printing environment, so your IT staff can spend more time on strategic projects.
- Manage and deploy devices and supplies from multiple vendors in a more convenient and effective manner.
- Ensure that your imaging and printing devices are being used in the best ways for your employees and your business.
- Increase employee productivity by reducing device downtime.
- Protect confidential documents and slash the volume of unclaimed printouts by ensuring users release print jobs at the point of printing.
- Improve document workflow by transforming paper-based and digital processes to accelerate your business, you can reduce printing costs and increase office productivity.

Document Solutions



Specialist

In the manufacturing industry, time to market is decreasing, regulations are increasing, profit margins are slimmer and your customers are demanding more product types just as you're trying to streamline your processes. This climate makes cutting costs increasingly important, but you cannot afford to make changes that don't have a positive impact on productivity.

In spite of a glut of data, workers still scramble for the specific information they need. Volumes of unstructured paper and digital data remain locked outside business systems. The result is paperwork bottlenecks that slow processes down and create stressful, inefficient work environments.

But a scattered mix of output devices and paper-based processes won't help. What manufacturers need is a connected fleet of multifunction products and other smart devices-- for bills of lading, shipping lists, labels, and other documents and records. They need efficient workflows that seamlessly capture, process and distribute unstructured information and route it to where it's needed—on demand. And they need expert device and consumables management to help plan and control print metrics, usage, costs and contracts.

### Benefits of MPS for Manufacturing

- Achieve savings of up to 30% through fleet management and optimization
- Improve business decisions
- Minimize administrative waste
- Optimize workflow with industry-specific

Cannon IV uses a proven end-to-end methodology to help you:



1. **A**ssess the current document production environment.
2. **D**esign an integrated document strategy.
3. **I**mplement the solution.
4. **M**easure results and manage the ongoing project.

**Cannon IV has been an MPS leader for more than ten years, amassing a wealth of knowledge and best practices specific to imaging and printing fleets of devices. As a productivity platform, Cannon IV MPS bridges the information gap and connects employees with the data they need, whether they work on the loading dock or in the back office. We also optimize and improve distributed output fleets, giving you the visibility to make better decisions, save time and reduce costs.**

## MANAGED PRINT SERVICES from CANNON IV is a MULTI-PHASED SOLUTION

### PHASE ONE: MANAGE YOUR FLEET

Lack of printer supplies cause staff frustration. Irregular maintenance can cause equipment breakdowns and shorten life spans. Cannon IV managed print services handle every aspect of preventive care, supplies, onsite repair, and help desk support—all for one low cost per page.

Secure technologies track all printing enterprise-wide, with details by department, location, machine—and even by user. Remote monitoring enables us to proactively maintain and supply all owned and leased devices.

One call to Cannon IV dispatches a technician. Our Cannon IV Marketplace™ e-commerce site makes it easy to report a problem and review status.

### PHASE TWO: OPTIMIZE YOUR INFRASTRUCTURE

With different departments responsible for different types of copiers, printers and fax machines, the result is often redundant devices and duplicated costs. Cannon IV will assess all existing devices and usage patterns to develop and roll out a balanced and optimized deployment.

We help you make the most of what you already have, re-positioning existing equipment to high-demand locations and adding newer printers or multifunction systems when and where it's appropriate.

### PHASE THREE: IMPROVE WORKFLOW

Just as your staff expect focused attention on their needs, you can expect our focused attention on the specific document management needs in higher education today. From enrollment services to human resources to advancement, Cannon IV develops manufacturing specific solutions.

#### Document management and workflow solutions include:

- Document capture solutions that convert paper documents to an intelligent digital format
- Records and information management
- Content management systems that create a searchable repository of scanned documents
- Document workflow solutions to optimize administrative processes

## MPS that is scalable and tailored to your needs

*The overriding philosophy of Cannon IV MPS is to offer a scalable suite of services, indicated below, that can be tailored to your needs.*

#### ▪ Assessment services

Help you gain visibility into your current usage and uncover hidden costs as you develop a business case for change

#### ▪ Financial and procurement services

Assist you with options as you plan, acquire, retire, and replace your assets to help you achieve a low TCO

#### ▪ Transition and implementation services

Help to ensure that the right equipment is installed in the appropriate location and that your end users know how to make the most of these capabilities

#### ▪ Management and support services

Deliver proactive support to ensure an ongoing return on investment through fleet optimization, maintenance, supplies management, and greater visibility into usage trends, capacity, and expenditures

#### ▪ Document and workflow services

Designed to accelerate business results by automating paper-intensive workflows and managing the underlying infrastructure that supports our processes

**Contact Cannon IV today. Take the first step to a better user experience, higher staff productivity, and lower costs.**

**Call us today at: 1-800-825-7779  
Or visit us online: [cannon4.com](http://cannon4.com)**

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